With reference to inquiries of banks on the Central Bank of Egypt (CBE) instructions issued by letter No. 49 of 13/02/2022 that includes ceasing transaction through documentary collection in implementing all import processes and using only documentary letters of credit, we wish to note and stress that the CBE decision is a regulatory measure on governing all import procedures to complement the Advance Cargo Information (ACI) system. This is to promote the level of incoming goods from abroad to protect the health and funds of citizens, govern the foreign trade system, protect national industry, and preserve sovereign state resources. As of the date of issuing this decision, banks will apply it according to the determiners adopted by the CBE in the implementation of import processes and will use documentary letters of credit provided actual implementation would be as of 22/2/2022. The following are the exceptions to this decision:

1	The goods already shipped before the issuance of this decision will be dealt with	
	through documentary collection upon the request of the client	
2	Branches of foreign companies and subsidiaries of foreign companies within the	
	context of import processes from the parent company and its groups only.	
3	The consignments incoming by express mail.	
4	The consignments whose value reach up to USD 5000 or the equivalent in other	
	currencies	
5	Medications, vaccines, and the relevant chemicals and human cornea	
6	The following food commodities: tea, meat, poultry, fish, wheat, oil, powder milk,	
	formula, beans, lentil, butter, and maize.	

Conditional that banks will observe the following:

Raise the current line of credit for clients and open all the documentary letters credit requested by bank clients who have previously imported through documents of collection only from the same bank once requested. Worth noting, guarantee has been issued by the Credit Guarantee Company to previously engaged in importing through only documentary collection from the same bank and who do not have credit facilities on the level of the banking sector.

Reducing all the commissions of documentary letters of credit that will be issued by all banks for their clients who have had previously imported through only documents of collection from the same bank to be the same as that of documents of collection previously calculated for the bank clients.

Banks will receive inquiries and complaints of clients and respond quickly in addition to continuous communication with the CBE in case there are any inquiries to eliminate any impediments.

	Questions	Answers
1	What does branches of foreign companies and the subsidiary companies to them mean? Will the exception apply to the companies indirectly owned by foreign companies? Companies subsidiary to foreign companies are Egyptian shareholding companies that include non-Egyptian shareholders (question is what is the percentage of the shareholder upon which the company is considered subsidiary to a foreign company) The legal entity of an importing company might be an Egyptian shareholding company, however, the ultimate beneficial owner is a foreign entity, would it be considered a foreign company? Please explain	Subsidiary companies are the Egyptian companies subsidiary to foreign companies abroad in which the shareholding percentage of the foreign partner is more than 50%, be it direct or indirect.
2	As for exception granted to the branches of foreign companies and their subsidiaries, what is the scope of application in case the parent company is a foreign company and the subsidiary company is an Egyptian shareholding company and what is the classification of these foreign companies? Foreign companies have been excluded in the press release- please confirm that what is meant are the import processes by any of the authorized importers, not the consignments incoming from subsidiary companies/parent company only As for the companies granted exception, is there a condition on limiting import to be from only a parent company or from any other external importer	Exception is limited to the transactions of both branches of foreign companies and the companies subsidiary to foreign companies in the context of import processes from the parent company and its groups only
3	Granting exception to branches of foreign companies and subsidiaries: Please explain the extent of conformity of the mentioned exception in case the companies associated with foreign companies because of being subject to management control of the parent group abroad despite being owned by the group at a percentage that is non-governing 'less than 51%'	Transaction will be only through documentary letters of credit.
4	Companies of specific purpose that are established particularly for import from a parent group on behalf of foreign companies operational in the local market taking into consideration that such companies may be subject to actual control of foreign companies	If the ownership is more than 50%, they are excluded from the decision
5	Do subsidiaries include agents of foreign companies from among Egyptian companies? Are authorized agents of companies such as 'car agents' considered as excluded companies?	Transaction will be through only documentary letters of credit
6	Are the foreign companies that import through customs clearance companies or through agents excluded so that the documents would be in the name of foreign companies but the agent would use the import card to issue 'Form 4'?	In the light of the fact that documents are in the name of the foreign company and that import is in the context of import processes from only

7	In the case of having a commercial sister company and/or a parent company that imports from more than a country and transfers documents to subsidiaries in several countries, will it be requested to open letters of credit for the sister company abroad or the parent company?	the parent company and its groups, in this case the import process would be included in the exception granted to branches of foreign companies and subsidiaries of foreign companies and implementing through documents of collection is permitted. The exception is for subsidiary companies; these are the Egyptian companies subsidiary to foreign companies abroad in which the percentage of the shares of a foreign partner is more than 50%, be that direct or indirect and import is in the context of the import processes from only the parent company and its groups.
8	In case free zone companies import in their own interest (import from outside Egypt), will these instructions apply? As for the companies that work under the free zone system and their import processes undertaken through direct remittances without having to issue Form 4, will such transactions be carried out as usual, or do they entail also documentary letters of credit? What about the free zone companies that do not need Form 4 endorsement, will advance payment be made?	In case free zone companies import in their own interest from abroad, they are not excluded and transaction will be through only documentary letters of credit.
9	What is the position of free zone companies with respect to the instructions in terms of businesses between them and companies in Egypt through purchase/sale processes from/to the local market in the local currencies? What is the position of free zone companies with respect to the instructions in terms of businesses between them and companies in Egypt through purchase/sale processes from/to the local market in foreign currencies?	Excluded from the decision and documents of collection will be approved. Free zone companies businesses with Egyptian companies in foreign currencies will be subject to the decision and documentary letters of credit will be opened.
10	In case there is a sister company of a free zone company that imports from it, will transactions be through a documentary letters of credit as well?	Excluded in the light of the exception granted to free zone companies in case of transaction in the local currency.
11	Will it be acceptable to continue approving documents of collection from the companies of special nature that do not issue Form 4 (for example, petroleum companies, free zone companies, and special economic zones?)	Transaction will be through only documentary letters of credit and in the case of free zone companies, transaction will be in the light of the exception granted to them in

		the light of transaction in the
		local currency.
12	There are accumulated goods in ports (especially China) and shipment would be done respectively due to the lack of vessels and documents will be received after the issuance of the instructions, would Form 4 be issued for them?	The CBE should be provided the details of each case separately
		If the advance navment is
13	In case the client makes an advance payment against the value of the documents of collection, partially or fully prior to the issuance of the decision, but the goods have not been shipped yet or will be shipped after the date of the decision In case the client has transferred an advance payment of the amount of the invoice upon the terms of contracting and payment and has transferred part of the value of the same invoice in instalments while shipment has not been done until the date of the instructions, will documents of collection be approved? There are processes at our end in which the clients have made partial advance payment prior to 13/2/2022 and clients request completing the payment of the rest of advance payment (the rest of the value of the pro forma invoice) in accordance with the terms of the pro forma invoice prior to receiving shipment documents, will the request of the client be answered? What about the remittances of the advance payment issued by bank clients prior to issuing the decision, will they be dealt with as part of the value of the credit when the client opens a documentary letter of credit? Is there a grace for reconciliation of statuses, particularly for the clients who have already transferred advance payments for the import process?	If the advance payment is done by 100% prior to the issuance of the decision, the rest of the import process may be completed using documents of collection upon the request of the client (actual implementation starts on 22/2/2022). However if the advance payment is partial and done prior to the issuance of the decision, the import process will be completed by opening a documentary letter of credit with the remaining amount and documents should cover the whole value (for example, if 20% is provided as an advance payment, the documentary letter credit will be opened with the value of 80%, provided the documents of shipment would be delivered with the full value of the import process.
14	What is the position of the processes that will start as of 14 February until 1 March to be shipped after 13 February?	Actual implementation starts on 22/2/2022 to accommodate the shipments that did not prepare before the issuance of this decision.
15	Will external remittances as advance instalments of import processes be suspended?	Yes, and transaction will be through only documentary letters of credit.
16	In case a client requests transferring advance payments while undertaking to open credits later, will this be in compliance with the instructions issued or not? Can advance payments be implemented by using documentary credits that would be opened later?	Transactions will be through only documentary credits
17	Is it allowed to open a standby letter of credit (SBLC)? Will shipment documents be accepted in case the client is granted and SBLCs facilitation? Should we accept issuing SBLCs, taking into account that the client is using this instrument to avoid opening many L/Cs, consequently uses documents of collection later on?	The CBE should be provided with the details of each case separately.

		T
	In case there are 100% covered SBLCs that guarantee non-	
	avalized deferred shipment documents, will such client be	
	given an exception by Form 4 endorsement against the	
	value of shipment documents provided by the client?	
	Does the decision apply to the importing companies that	Excluded and shipment
	follow the drawback scheme?	documents will be acceptable
	The cases of clearing and temporary permission of export	
	clients, especially ready-made-garment exporters, to	
	import many small components in preparation to export	
	them as a final product.	
	What is the classification and the method of treatment of	
18	re-exportation companies and temporary permission	
10	where the import process does not entail customs	
	clearance or issuing Form 4?	
	In case of clearance upon the temporary permission	
	system in which the client imports through documents of	
	collection as the client makes industrial processes as an	
	added value to imported goods to be re-exported where	
	there is no final clearance in this case, will the usage of	
	documents of collection be acceptable?	
	As for exporters and processes of importing requisite	Excluded in the case of
	materials, will it be permissible to exempt the exporter	temporary permission (draw
	from the import documentary letter of credit condition?	back) and shipment
	Many times, contracting for such materials is done	documents will be accepted.
	through source clients. In addition, the import credit cost	accaments will be accepted.
	and circulation will be shouldered by our clients as it is a	
19	local request that was not requested by the material	
	supplier, an aspect that impacts the already small margin	
	of profit of export processes and the source does not have	
	a cost passing ability due to competition in the world	
	market. Furthermore, usually, export contracts are	
	relatively long-term contracts and the prices are fixed.	
	Are avalized documents of collection treated by the bank	Avalized documents of
	as similar to documentary letters of credit or documentary	collection are not treated in
	collection, especially that they bear the same nature of	the same way as documentary
	commitment in general?	letters of credit, transaction
20	The position of avalized exported shipment documents (an	4
20	·	takes place only by opening documentary letters of credit.
	acceptable promissory note issued by the exporter's bank	documentary letters of credit.
	and sent to the importer's bank and its endorsement	
	means endorsement of financing and endorsing the	
	documents coming from abroad)	Transaction will be and:
	Are governmental entities excluded from the decision	Transaction will be only
	issued on 13 February 2022?	through documentary letters
	Are sovereign entities and subsidiary companies that do	of credit.
	not issue Form 4 excluded; customs clearance does not	
21	need issuing Form 4?	
	In cases when the client imports in the interest of	
	sovereign entities that, in turn, do not issue Form 4, will	
	the transfer request be implemented without issuing a	
	documentary letter credit?	

		
	What is the position of governmental companies, sovereign entities, companies and affiliate entities,	
	especially in the case of advance payment that include for	
	example national projects such as 'Takaful and Karama',	
	new and renewable energy projects, and new cities?	
	In cases of importing production lines, spare parts and the	Transaction will be through
	like for special use and clearance by using Form 6, where	only documentary letters of
22	goods are not cleared and without Form 4 endorsement,	credit.
	will the transfer request be implemented?	credit.
	The duration of the validity of instructions on production	Transaction will be through
23	requisites, given their importance?	1
25	requisites, given their importance?	only documentary letters of credit.
	Floatrania goods assembled in the ARE are composed of a	
	Electronic goods assembled in the ARE are composed of a	Transaction will be through
24	local production part + an imported foreign production	only documentary letters of
24	part, most often transaction is through documents of	credit.
	collection upon the principle of good faith between the	
	two parties	Transaction will be through
25	Some clients have notified about import processes	Transaction will be through
25	registered on CARGOX without requesting to open	only documentary credits
	documentary letters of credit, please advise.	
26	Does the decision include the trade processes registered	Yes, transaction will be
26	on the ACI system even if it is through documents of	through only documentary
	collection?	credits
	Please note the following points to provide clients	The Credit Programme drafted
	financial credits (documentary letters of credit and	by the bank and approved by
	refinancing) 100% covered according to the following:	the competent credit authority
	1- The possibility of deleting the following	will be used in this regard; and
	documents from the covered financing process:	for speedy implementation, a
	a- The request of the client.	risk guarantee progreamme
	b- Bank statement and the statement of the	will be used with Credit
	associate companies signed by the authorized	Guarantee Company in
	person on behalf of the company.	accordance with the letter of
	c- A certificate by a legal accountant on the tax	Mr. Deputy Governor No. 55 of
	and insurance position.	20 February 2022.
	d- A valid tax card.	
	e- The contract of the company and its	
27	modifications/the journal of the company or	
	the investment journal (founding,	
	modifications/amendments, a description of	
	the percentages of shareholders)	
	f- A letter indicating the following: the number	
	of the staff, the sales of the company, total	
	fixed assets, total current assets (specific to	
	the CBE endorsements)	
	2- Not conducting credit information	
	investigation, the combined credit statement, the	
	I-score of the company and shareholders.	
	As for the proposed facilities to support companies in the	
	alteration towards using documentary letters of credits	
	within line of credit and credit facilities set by banks,	

please explain whether it is possible to approve providing such facilities based on the study of clients' behavior with their suppliers through the transactions done with our bank and before finalizing some of the steps of granting credit, among which: field investigation, obtaining part of the documents (investigation authorization, associate stakeholders form, providing the original updated commercial register that indicates who is entitled to take a loan, mortgage, ...etc.) and the conformity or conflict with the controls of providing credit set out in the guide of supervisory instructions relevant to studying the requests of clients to receive such facilities with the purpose of opening documentary letters of credit without a monetary cover and/or with partial monetary cover.

Is it necessary to obtain the requested documents before granting funds such as bank statement and the statement of associate companies in case of opening fully covered documentary letters of credit?

It is proposed to issue procedures to facilitate providing clients limits to documentary letters of credit that conform with the special nature of small traders in such a manner that guarantees the rights of banks in case the traders breach their obligations in case the documentary letter of credit is not covered in terms of facilitating procedures for small importers.

As for document of collection 'without obligation on the part of the bank', documentary letters of credit will be opened instead as per instructions, the question is: will there be simplified procedures for the ordinary cases in the light of the rise of the number of new credit clients to a great extent due to the alteration of documents of collection with letters of credit? For example:

- Will there be a commitment to making full investigation by a field visit or will it be sufficient to have a combined statement, an I-Score, a protest, and a bankruptcy statement, 'especially in the first period of granting' and in case the outcomes of the combined statement is negative, i.e., when the client stops making payments at one of the banks, is there any ban or violation in case of granting them a line of credit?
- The procedures of a statement on associate stakeholders that entail many documents such as 'commercial register, the journal of companies, the contract of establishment, financial data, national ID number for members of board and stakeholders above 10%, and joint partners...'
- Will the fully covered documentary letter of credit in a monetary coverage account (not guaranteed by deposits or any other monetary guarantee) be reported?

 Will the letter of credit with full monetary coverage in the same currency be treated as the letter of credit with full monetary coverage (in addition to a margin) but in EGP?

With reference to the instructions:

- How will the credit rating (ORR) be determined and the necessary allocations be calculated, will this be done upon instructions determined by the CBE or will it be determined upon the decision of the bank?
- As for the monthly statement required from the CBE and the Egyptian Credit Bureau "I-Score" on the clients who obtained credit facilities, will there be an exceptional treatment for these clients, or will they be reported in the light of the regular procedures as there might be a difficulty in some cases due to the necessity of requesting the completion of certain documents from clients (for example the statement by associate stakeholders, a statement on dealing with banks, documents of identification of stakeholder...etc.) and this may conflict with the concept of opening letters of credits without demanding the client to submit any documents other than the documents of the commercial process.

In case of the fully covered letter of credit, will there be an interest rate on the amount of insurance?

In case of receiving documents of collection with a date of shipment subsequent to the issuance of the statement, will the documents be rejected and returned to the sending bank with a notification in case there is a grace for reconciliation, taking into account that there are some shipments that have been contracted in accordance with the shipment schedule set in advance never to mention time differences between us and some countries and some clients are being notified about the decision.

The position of what has already been shipped/is under preparation for shipment after the issuance of the decision or the goods in ports subjects of already concluded agreements?

What about receiving a document of collection with a date of shipment subsequent to the issuance of the decision, will it be returned to the sender with mentioning that in accordance with the instructions of the CBE they have been returned?

Will the documents of collection received by the bank with the date of shipment stated in the policy subsequent to the date of the issuance of the decision be returned immediately to the bank sending the documents? This is a decision to be taken by each bank individually

If shipment is prior to 22
February 2022, documents will
be accepted and the import
process will be implemented
through the documents of
collection, however, if
shipment is from 22 February
2022, the CBE would be
notified about each case
individually.

29

30	Is there a certain commodity that is excluded from monetary coverage? Are there changes in the instructions of monetary coverage?	The instructions issued by the CBE in this regard have not changed and the decision is on changing only the nature of import processes.
31	Do commissions of opening credits apply to the clients who have previously dealt with the banks through documents of collection as the commissions of documentary collection are very low in comparison to the commissions of opening letters of credit?	Banks have been instructed to lower all the commissions of documentary letters of credit that will be opened for the clients who have had previous import transactions through only documents of collection from the same bank so that it would be of the same percentage of the commission of documents of collection previously calculated for the clients of the bank
32	Please advise concerning the position of banks' commitment towards the instructions on the obligation of collecting a monetary coverage at a rate of 100% from the import processes that take place by documentary letters of credit opened to import goods for commercial companies or for governmental entities (issued upon periodical instructions of the CBE with reference number 512 of 21 September 2015 and its amendments of reference number 31 on 22 February 2016) that provides for the goods excluded from these instructions among which are fundamental food products, medications, and vaccines,etc.	The instructions issued by the CBE in this regard have not changed and the decision is relevant to modifying the nature of import processes only; banks should adhere to such instructions.
33	In case of the import process that take place under the open accounts system among Egyptian companies and their external branches (Egyptian companies owners of branches in foreign countries), will documents of collection/direct transfer be acceptable (following the same rule of the foreign companies that own branches/subsidiaries in the ARE), or will transaction be through documentary letters of credit?	Transaction will be through only documentary letters of credit
34	What is the correct procedure in case of receiving instructions from a client who requests modification by raising the amount of the collection asset against the value already issued of documents of collection, an aspect that entails that the bank issue Form 4 with an additional amount?	The request for raising the amount should not be accepted and a separate documentary letter of credit should be opened with the added value.
35	Is it possible to exclude the companies owned by legal entities founded abroad by Egyptians?	Transaction will be through only documentary letters of credit.

36	The position of non-commercial remittances such as shipment costs, freightage, insurances, and software, to mention but a few.	They would be implemented through direct remittance
37	As for the remittances of purchasing software, are they implemented as remittances without following the submission of documents since they are received via the internet as the method already followed, or will they be suspended, taking into account that they cannot be implemented as a documentary letter of credit due to their nature?	
38	Is air freight included under the express mail?	Air freight is not necessarily
39	What does 'shipments incoming by express mail' mean in accordance with the press release of the Federation of Egyptian Banks and is air freight included under this item?	express mail
40	Does a limited liability company established with the purpose of importing veterinary vaccines for a foreign company founded in Egypt have the right to deal on the basis of documents with fees instead of documentary letters of credit, since the Investment Law does not allow the companies with more than 51% non-Egyptian ownership to issue an import card?	Vaccines and serums are excluded.
41	As for the goods excluded from this decision (in accordance with the press release of the Federation of Egyptian Banks) - Are live cattle and live poultry excluded from the decision? - Are veterinary medications and the relevant chemicals excluded from the decision? - Are the chemicals relevant to agricultural activities excluded from the decision? - Are seeds excluded from the decision?	Live cattle, live poultry, veterinary medications and the relevant chemicals are excluded from the decision. As for the chemicals relevant to agricultural activities and seeds, they are not excluded from the decision and should be implemented through only opening documentary letters of credit.
42	In case clients are associated in one shipment policy to import materials or food products while each finances the part relevant to them and each fills Form 4 for endorsement, will more than documentary letter of credit be opened using one shipment policy?	Transaction will be through only documentary letters of credit.
43	What is the positon of annual contracts with suppliers abroad concluded prior to issuing the decision that include monthly or quarterly share exported by an external supplier to local clients through shipment documents with supplier facilitation, avalized or not avalized, will the documents be acceptable for the time being or until the end of the annual contract (for example SABIC and Buruj)	Transaction will be through only documentary letters of credit.

	What is the position of the importing companies	Transaction will be through
	(commercial and industrial) that have a legal structure	only documentary letters of
44	(Egyptian shareholding company) and owns exclusive	credit.
	distribution contracts or franchise agreements of foreign	
	companies, can they still use documents of collection?	
	What is the standard document in the case of import for	It will be limited to have the
45	multinational corporations, is it the commercial invoice or	name of the exporter in the
45	the bill of lading since the beneficiary can be the parent	documents (the parent
	company while manufacturing is in another origin?	company or its groups only).
	As for the import processes established through a third	Only if the documents are in
46	party by using a company affiliate to external entities for	the name of the parent
40	import, will the exception of foreign companies be applied	company or its groups.
	to these processes?	
	In case of import for private use (form 6) will import be	Transaction will be through
47	still through documents of collection or should a letter of	only documentary letters of
	credit be established?	credit.
	What are the prerequisites of import processes for	There is no relation between
48	governmental entities funded by external entities	funding and payment
40	(IFC/EBRD/AFREXIM) for a risk guarantee? Or in case of	mechanism
	having our bank as a local agent?	
	As for the instructions that provide for reducing	Total commissions do not
	commissions of documentary letters of credit to be similar	exceed what has been already
	to the commissions of documents of collection, please	applied to the same client in
	explain what is meant by 'issuance commission' as there	the same bank for documents
	are expenses (not commissions that the bank collects in its	of collection.
	own benefit) relevant to issuing the documentary letter of	
	credit that includes for example:	
	The expenses of issuing SWIFT.	
	The expenses of express mail.	
	The tax of fiscal stamp.	
49	The insurance fees of issuing the insurance certificate	
	through companies of insurance on goods.	
	These expenses paid to other entities in the context of	
	issuing a documentary letter of credit and in case the	
	client does not pay such expenses so that the bank would	
	play its role by paying them; then the bank would incur	
	such expenses on behalf of the client which will incur a	
	very high cost to the bank. Please support our	
	understanding that the CBE instructions are limited to the	
	issuance commission apart from the issuance expenses	
	obtained by other entities.	
50	Is there an entity that determines the goods imported or	There is not.
51	not? Please advise if there are limits to express mail.	There is not.